

### IT STARTS WITH WHY?

Why have a youth program? What is the goal of your youth program?

- Lower firefighter age requirement to supplement senior members
- Create a safe place where young people can learn valuable life and safety lessons
- Create a pipeline of future first responders

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Whose best interests should you keep in mind when designing a program?

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### **DIFFERENT TYPES OF YOUTH PROGRAMS**

What are the different types of programs? Choose the program(s) that will work best for your youth, and your organization.

- RAM-Restricted Activity Member
- Junior Firefighter
- Fire Explorers
- Fire Prevention Ambassador
- High School Cadet
- Junior Auxiliary

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Will they be members of your fire department or just the club or post?	
What are the ramifications of either model?	

### **SUPPORT IS A MUST!**

Who do you need support from?

- Leadership: Assign dedicated individuals to lead the effort
- Your Organization: Members need to be onboard and ready to meet these young people and any challenges that may come with them
- To Make Changes: Address any organizational changes that need to happen BEFORE you bring younger members into your organization



### **CYA - COVER YOUR ASSETS**

Who are your assets?

- Youth Members
- Youth Leadership
- Your Organization and its members
- Parents

Consult your Insurance Company and Legal Counsel

- Make sure you are complying with all rules, regulations and laws related to youth activities
- Will they participate in a ride-along program? What are the pros, cons and liabilities and how will you protect them from what they may be exposed to visually, physically, mentally and emotionally?
- All leaders should undergo a background check and the program should use the Buddy System
- Have parents sign a liability waiver and a photo/media release
- + BONUS: Use their photos for future recruitment efforts!

### **BUILD YOUR PROGRAM**

- Look at other programs to model your program after
- Create SOG's with clear expectations to include:
  - Program application
  - Academic Performance
  - Behavior
  - · Attendance for training, meetings and events
  - Social media policy
  - Formal pathway to leadership
  - What hours youth can be at firehouse
  - · What activities youth can participate in
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### **MARKET YOUR PROGRAM**

Make a plan to market your program

- · Who to market to?
- Where to market?
- How do you want to market?
  - Create a program logo
  - Create a tagline-what keywords would you use?
  - Decide which social media platforms to be on

Be sure to add youth program info to your department:

- Website
- Social media
- Fundraising events
- Open house and public outreach functions

### **RECRUITING MEMBERS FOR YOUR PROGRAM**

- Get out there go where they young people are -
- Go to where the young people are
  - Schools
  - Sporting events
  - Businesses that cater to your target age group
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- Bring youth members and program alumni to recruitment events -NO ONE is better at recruiting their peers than they are!
- Host a kick-off event make it a BIG deal
- Leverage the Power of Referral: Each One-Reach One. Remember: NO ONE is better at recruiting their peers that they are!
- Never underestimate the power of the influencers! (Parents, Grandparents, Coaches, Teachers and other mentors)

+BONUS: Parents and Grandparents are a great recruitment pool for your program and your organization.



### **GET THEM HAPPILY INVOLVED**

- Plan Ahead Be Prepared!
- Make it FUN ask THEM how
- Don't waste their time and don't take advantage of them as free labor

## **REWARD AND RECOGNIZE**

- Ask the experts "What says thank you, we appreciate you?"
- Who are the experts? \_\_\_\_\_\_\_\_
- Where could recognition take place?
  - Picnics
  - Banquets
  - · Youth program meetings
  - General membership meetings
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  - Look into local, state and national awards

+BONUS: Earning recognition like this makes for a GREAT recruiting tool, who doesn't want to be a part of an award-winning team

### **CONTINUOUS IMPROVEMENT**

- Evaluate your processes make changes where needed
- Always be recruiting even if it means creating a 'wait list'
- Look for opportunities to get youth involved:
  - · Recruiting their peers
  - Training
  - Public education
  - Fundraising
  - · Community events
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- Make service a habit